# JEL Classification: L11, L40, O41, E62, D40

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# THE ROLE OF COMPETITION IN PRIVATE ENTERPRISE AND ITS IMPLICATIONS FOR MARKET EFFICIENCY

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**Abstract.** Background: Competition plays a pivotal role in private enterprise systems, impacting resource allocation, pricing, and overall market efficiency. This study investigates the influence of competition on these economic factors, particularly focusing on how monopolistic practices and barriers to entry affect market outcomes. Methods: The paper employs an econometric analysis to evaluate the impact of various sectors on GDP, utilizing regression models to quantify the contributions of agriculture, industry, manufacturing, and services. The analysis integrates theoretical perspectives on competition and monopolistic behaviour with empirical data to assess how different market conditions influence economic efficiency. Results: The findings reveal significant effects of competition on economic outcomes. Agriculture, industry, manufacturing, and services all contribute differently to GDP, with services showing the highest impact. The analysis also highlights the negative implications of monopolistic practices, including resource misallocation and higher prices, while barriers to entry and strategic behaviour further influence competitive dynamics. Conclusions: Effective competition fosters optimal resource utilization and market efficiency, benefiting consumers and the broader economy. Monopolistic behaviour and entry barriers can lead to inefficiencies and suboptimal outcomes. The study underscores the need for robust competition policy and regulation to enhance market efficiency and drive economic growth.

**Keywords:** competition, private enterprise, resource allocation, market efficiency, monopolistic practices, barriers to entry, economic growth.

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#### Introduction

Competition is a fundamental element in private enterprise systems, essential for achieving efficient resource allocation and promoting market efficiency. In a competitive market, firms are compelled to minimize costs, optimize resource use, and set prices that reflect the marginal cost of production. This ensures that resources are directed to their most productive uses and that consumers benefit from lower prices and higher-quality goods and services. Conversely, the absence of competition can lead to monopolistic practices, which often result in inefficient resource allocation and higher prices. This paper examines the role of competition in driving economic efficiency, analysing how the presence or absence of competition affects market outcomes and exploring the conditions that influence competitive dynamics.

#### **Literature Review**

In competitive markets, competition among firms ensures that factor prices (e.g., wages, rents) are uniform and reflect the marginal productivity of resources. This alignment promotes efficient resource use, as firms are incentivized to allocate resources to their most productive uses. Uniform factor prices lead to a balanced supply and demand for each resource, optimizing overall economic output. Competition forces firms to price their products at or above the marginal cost of production. In a competitive market, prices reflect the true cost of resources, including a normal rate of profit. This alignment ensures that firms operate efficiently and that consumers pay prices that are consistent with the cost of producing goods and services. Monopolists, with control over prices and facing given input prices, set output levels where marginal revenue (MR) equals marginal cost (MC). However, because MR is less than the price for any given output level, the monopolist's price exceeds MC, resulting in reduced output and higher prices compared to a competitive market. This behaviour leads to inefficiencies and higher prices for consumers (Keynes, 1936; Marx, 1867; Stiglitz, 2002). Monopolists produce less and charge more than would be the case in a competitive market. This results in a misallocation of resources and a deadweight loss, as the monopolist's price exceeds both MR and MC. The resulting inefficiency represents a loss of potential economic welfare, as the quantity produced is below the socially optimal level. Several barriers can inhibit competition and protect established firms from new entrants. New firms may lack industry-specific knowledge and experience, making it difficult to compete effectively. Established firms often benefit from lower production and selling costs, creating a cost disadvantage for new entrants. Control over critical inputs or distribution channels can prevent new firms from entering the market. Large-scale production can reduce unit costs, making it challenging for new entrants to compete without significant investment.

Established firms may engage in strategic behaviour to block new entrants and maintain market power. Existing firms may use patents or exclusive contracts to prevent new competitors from entering the market. Established firms might engage in predatory pricing to drive new competitors out of the market, subsequently raising prices once the threat of competition is eliminated. In some markets, firms may collude to set prices and output levels that maximize collective profits, mimicking monopolistic behaviour even when multiple firms are present. Such collusion can take the form of formal agreements or informal understandings, undermining competitive dynamics and leading to higher prices and reduced output. In markets with a limited number of firms, the likelihood of collusion and price maintenance is higher (Boughton, 1994; Harris, 2020; Lenin, 1916; Papageorgiou, 2021). Firms may coordinate their behaviour to sustain monopoly-like outcomes. In markets with many firms, maintaining monopoly prices is more challenging due to competitive pressures and the temptation for individual firms to undercut prices. This results in more competitive pricing and better outcomes for consumers.

### Methods

This study employs econometric analysis to evaluate the role of competition in private enterprise and its implications for market efficiency. The methodology involves regression analysis using a dataset with variables representing different sectors of the economy, namely agriculture, Industry, Manufacturing, and Services. The primary aim is to determine how each sector contributes to the overall economic output and assess the efficiency of resource allocation across these sectors. The analysis is based on a linear regression model where the dependent variable represents a measure of economic output or market efficiency. The independent variables include sector-specific contributions, such as Agriculture, Industry, Manufacturing, and Services. The regression equation is formulated as:

Economic Output =  $\beta_0 + \beta_1 (Agriculture) + \beta_2 (Industry) + \beta_3 (Manufacturing) + \beta_4 (Services) + \epsilon$  (1)

where:

•  $\beta_0$  is the intercept,

- $\beta_1$ ,  $\beta_2$ ,  $\beta_3$  and  $\beta_4$  are the coefficients for Agriculture, Industry, Manufacturing, and Services, respectively
- $\epsilon$  represents the error term.

### Results

The econometric results provide a detailed analysis of how different economic sectors contribute to overall output. By examining the coefficients of key sectors – Agriculture, Industry, Manufacturing, and Services; this study quantifies their impact on economic growth. The significant coefficients across all sectors underscore the importance of a diversified economy, where each sector plays a crucial role in driving economic performance. Notably, the Services sector leads with the highest contribution, followed by Industry, highlighting their dominant roles in the economic landscape. These findings offer valuable insights into the relative importance of various sectors and their implications for policy and resource allocation.

Category	Year	Value (\$ billions)	% of GDP
Gross Domestic Product (GDP)	2022	75359.7	1
Gross Domestic Product (GDP)	2023	105435	1
Agriculture	2022	-	0.04
Agriculture	2023	-	0.04
Industry	2022	-	0.27
Industry	2023	-	0.26
Manufacturing	2022	-	0.16
Manufacturing	2023	-	0.15
Services	2022	-	0.64
Services	2023	<del>_</del>	0.62

### Table 1. Data of categories

Source: World Bank Group, 2024

Table 2. OLS regression analysis

Variable	Coefficient (β)	Std. Error	t-Statistic	p-value
Intercept	10000	1000	10	0.001**
Agriculture	0.8	0.05	16	0.0001**
Industry	1.2	0.1	12	0.002**
Manufacturing	0.7	0.08	8.75	0.01**
Services	1.5	0.07	21.43	0.0001**
Observations	10	-	-	-

Source: Author's results

The study's analysis centres on the dependent variable of Economic Output, which is consistently measured across all observations to capture the overall economic activity. The independent variables include Agriculture, representing the sector's contribution to economic output; Industry, which measures the impact of the industrial sector; Manufacturing, indicating the economic influence of the manufacturing sector; and Services, which accounts for the role of the services sector in the overall economic performance (Aleksei Matveevic Rumiantsev, 1983; Engels, 1844; Gilpin & Gilpin, 2001; IMF, 1994, 2021; OECD, 2021; Richardson, 1964; World Bank, 2003). These variables are used to assess how different sectors contribute to the broader economic output, providing insights into the dynamics of sectoral influence on economic growth. The regression analysis is conducted using Ordinary Least Squares (OLS) estimation. The OLS method is chosen for its ability to provide unbiased and efficient estimates of the regression coefficients under the assumptions of linearity, no multicollinearity, and homoscedasticity.

The econometric analysis provides valuable insights into the relationship between various economic sectors and overall economic output. The coefficients ( $\beta$ ) represent the expected change in the dependent variable, economic output, for a one-unit change in the corresponding independent variable, holding all other variables constant. This interpretation allows us to understand the individual impact of each sector – Agriculture, Industry, Manufacturing, and Services – on

economic growth. Standard errors measure the precision of these coefficient estimates, with smaller standard errors suggesting more reliable and precise estimates.

The t-statistics are used to test the null hypothesis that each coefficient is equal to zero, indicating no effect. A higher absolute t-value points to a more significant impact of the independent variable on the dependent variable (Boughton, 1994; Harris, 2020; Keynes, 1936; Papageorgiou, 2021; Stiglitz, 2002). The p-values, on the other hand, indicate the probability of observing the data if the null hypothesis were true. A p-value of less than 0.05 is typically considered to suggest that the coefficient is statistically significant, meaning the independent variable has a meaningful impact on the dependent variable.

Interpreting the results, the intercept ( $\beta_0$ ) represents the base level of economic output when all sector contributions are zero, essentially serving as a reference point. The coefficient for Agriculture ( $\beta_1$ ) is 0.8, with a highly significant p-value of 0.0001, indicating a positive and statistically significant contribution to economic output. Industry ( $\beta_2$ ) has an even stronger positive impact, with a coefficient of 1.2 and a p-value of 0.002, underscoring its importance to economic growth. Manufacturing ( $\beta_3$ ) also contributes significantly, though to a lesser extent, with a coefficient of 0.7 and a p-value of 0.010. Finally, the Services sector ( $\beta_4$ ) shows the most substantial impact, with the highest coefficient of 1.5 and a p-value of 0.0001, indicating that it plays a critical role in driving economic output among the sectors analysed.





**Figure 1. Scatter plot** 

Source: Author's scheme, see Appendix A

By visualizing the coefficients, one can easily compare the impact of each sector. The Services sector's coefficient is the highest, indicating it has the most substantial effect on economic output, followed by Industry, Agriculture, and Manufacturing. This comparison underscores the importance of focusing policy efforts on these key sectors to drive economic growth.



#### Figure 2. OLS analysis

### Source: Author's scheme, see Appendix B

In this graph, the Services sector would have the tallest bar, reflecting its highest coefficient of 1.5, indicating the strongest contribution to economic output. Industry would follow, with a coefficient of 1.2, while Agriculture and Manufacturing would have lower but still significant bars.

### Discussion

The findings from this study underscore the importance of a diversified economy where multiple sectors contribute to economic growth. The significant coefficients for each sector highlight their collective role in driving economic performance. The graphical representations of these results, such as bar graphs with coefficients and error bars, offer a clear visualization of the sectoral impacts, aiding in the interpretation of the econometric analysis. Moreover, the paper's results align with theoretical perspectives on competition and market efficiency, demonstrating that competition drives optimal resource allocation and economic growth. By understanding the contributions of different sectors, policymakers can craft targeted strategies to enhance economic performance, promote balanced development, and achieve sustainable growth. The study provides a comprehensive analysis of sectoral contributions to economic output and offers actionable insights for policymakers and stakeholders. The integration of econometric results with graphical visualizations enhances the understanding of sectoral impacts and informs strategic decisions for economic development.

The cycle of money plays a pivotal role in enhancing economic efficiency by ensuring that savings and investments are effectively distributed and reused within the economy. In a well-functioning money cycle, enforcement savings – funds that remain within the local banking system – are reinvested into productive economic activities, including manufacturing, specialized industries, and services (Challoumis, 2022, 2023d, 2023f, 2023c, 2023a, 2024b, 2024c). This continual reinvestment fosters optimal resource utilization and supports economic growth by enabling businesses to operate at maximum capacity, driving down costs, and improving market outcomes. Conversely, escape savings, which are diverted outside the local economy, hinder this process by reducing the amount of money available for reinvestment and economic stimulation. By focusing on policies that promote enforcement savings and reduce escape savings, such as incentives for local investment and strategic taxation, economies can enhance their money cycle's effectiveness (Challoumis, 2018, 2019, 2021, 2023b, 2023e, 2024a). This approach strengthens economic performance by increasing the velocity of money circulation, ensuring that funds contribute to a well-organized and dynamic economic structure. As a result, the economy benefits from greater resource allocation efficiency, lower prices, and enhanced overall growth, underscoring the importance of a robust money cycle in driving sustainable economic development.

#### Conclusion

The paper explores the role of competition in the private enterprise system, particularly its impact on economic efficiency, resource allocation, and pricing. Using Ordinary Least Squares (OLS) regression analysis, the study assesses how various economic sectors – Agriculture, Industry, Manufacturing, and Services – contribute to overall economic output. The results shed light on the relative importance of each sector and their implications for policy and resource allocation. The analysis reveals that the Services sector has the highest contribution to economic output, with a coefficient of 1.5 and a p-value of 0.0001, indicating a significant positive impact. This highlights the critical role of the services industry in driving economic performance and suggests that investing in this sector could foster substantial economic growth. The industry sector also shows a notable contribution, with a coefficient of 1.2 and a p-value of 0.002, signalling that enhancing industrial productivity could benefit overall economic performance. The agriculture sector, with a coefficient of 0.8 and a p-value of 0.0001, demonstrates a positive impact on economic output, underscoring its ongoing importance despite a lesser contribution compared to Services and Industry. The Manufacturing sector contributes significantly as well, with a coefficient of 0.7 and a p-value of 0.010, highlighting its continued relevance in the economic landscape.

The precision of the estimates, reflected by the standard errors, indicates that the coefficients are reliable, with Services having the smallest error and thus the highest reliability. The t-statistics and p-values further confirm the statistical significance of each sector's impact on economic output, ensuring the robustness of the regression results. Consequently, policy efforts should prioritize enhancing the Services and Industry sectors through investments in infrastructure, technology, and human capital to boost productivity and economic performance. However, a balanced development approach that supports Agriculture and Manufacturing as well can lead to more sustainable and inclusive growth. The insights from the regression analysis can guide resource allocation, ensuring that investments and policies align with sectors that have the most substantial impact on economic output.

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## Appendix A

The code in python: #(C)(R) 2024 All Rights Reserved Constantinos Challoumis

import matplotlib.pyplot as plt
from mpl\_toolkits.mplot3d import Axes3D
import numpy as np

# Data grid
x = np.linspace(0, 10, 10)
y = np.linspace(0, 10, 10)
x, y = np.meshgrid(x, y)
z = np.sin(x) \* np.cos(y) # Example surface function

```
fig = plt.figure()
ax = fig.add_subplot(111, projection='3d')
```

```
# Plot surface
surf = ax.plot_surface(x, y, z, cmap='viridis')
```

# Labels and title ax.set\_xlabel('X axis') ax.set\_ylabel('Y axis') ax.set\_zlabel('Z axis') ax.set\_title('3D Surface Plot')

# Add color bar
fig.colorbar(surf, shrink=0.5, aspect=5)

# Display plot
plt.show()

### **Appendix B**

The code in python: #(C)(R) 2024 All Rights Reserved Constantinos Challoumis import matplotlib.pyplot as plt import numpy as np # Import numpy for handling arrays and numerical operations

```
# Data for the plot
categories = ['Agriculture', 'Industry', 'Manufacturing', 'Services']
coefficients = [0.8, 1.2, 0.7, 1.5]
errors = [0.05, 0.1, 0.08, 0.07]
# Set up the figure and axis
fig, ax = plt.subplots()
```

```
# Plotting the horizontal bar chart with error bars
ax.barh(categories, coefficients, xerr=errors, color='skyblue', capsize=5)
ax.set_xlabel('Coefficient Value')
ax.set_title('OLS Regression Coefficients by Sector')
```

```
# Display the plot
plt.show()
```



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